# Braime Group PLC ("Braime" or the "Company" and together with its subsidiaries the "Group")

#### Interim Results for the six months ended 30th June 2023

The Company presents its unaudited interims results for the six months ended 30th June 2023:

#### **Performance**

At the time of our 2022 results announcement in April 2023, we noted that the year had began positively for the Group, albeit the post-pandemic economic effects, the energy crisis, and the Ukraine war made it even more difficult than usual, to predict future trading. The directors are therefore pleased to report that the Group's performance has remained strong in the first half of 2023.

Group sales revenue for the first six months of 2023 increased by 16% to £24.7m when compared to £21.3m for the same period in 2022, while profit from operations was £2.3m compared to £2.0m (before exceptional item) for the same six month-period last year. Profit before tax increased to £2.1m compared to £1.6m for the same period in 2022. Profit after tax for the first six months of 2023 was £1.5m compared to £1.1m in 2022. We also noted at the time of our announcement that the first quarter of 2023 saw the different parts of the Group performing quite differently, with the Asian regions relatively subdued, but with USA our key market, remaining particularly buoyant. This trend has continued into the second quarter of 2023.

The positive performance of the Group is despite Sterling strengthening against the US dollar during the first half of 2023. A significant proportion of the Group's income is earned in the USA, and consequently, Sterling strengthening (GBP to USD of 1:1.2714 at the end of June 2023 compared to 1:1.204 at the end of 2022) results in a decrease in profit for the Group when reported in Sterling. Similarly, as a result of Sterling strengthening against other currencies, foreign currency losses have been incurred by the UK companies, as they hold significant overseas intercompany loan balances.

During the year, the Group has continued to improve its Hunslet Road property, to enhance and maintain operational efficiencies. These results include £300,000 of ground repair costs, where the recent discovery of a second subterranean well to the rear of our property well has resulted in a temporary diversion of our dispatch operations.

Taking these factors into account, the underlying trading performance of the Group in the first half of the year is particularly pleasing.

#### **Dividends**

In line with the Group's policy to maintain dividend growth, balanced alongside the Group's requirement for investment in capital to support long-term growth, the directors have decided to increase the interim dividend from 4.75p to 5.25p per share. This dividend will be paid on 13th October 2023 to the Ordinary and 'A' Ordinary shareholders on the register on the 29th September 2023. The associated ex-dividend date is 28th September 2023.

## **Braime Pressings Limited**

External sales revenue of £3.2m in the first 6 months of 2023 was 9% up on the same period last year, largely due to an increase in steel commodity prices which has driven up sales revenues. Intercompany sales also increased by £95,000, an increase of 4%. The manufacturing division made a profit after tax of £507,000 in the six-month period to June 2023, in line with the same period last year.

### **4B Division**

Our distribution division's external sales revenue of £21.5m increased by 17% when compared to £18.3m for the same period last year. Intercompany trading was £3.1m, unchanged from the same period in 2022. As mentioned, the division has benefitted from an increase in demand in the USA, in particular in our electronics products, as customers have continued to invest in new projects following the upturn in activity that we witnessed in 2022. EBITDA rose by 13% to £2.6m. The results for the 4B division have been negatively impacted by foreign currency fluctuations and profit after tax for the 4B division for the six-month period increased by 11% to £1.5m compared to £1.4m for the same period last year.

#### **Balance Sheet**

Net assets of the Group as at 30th June 2023 amounted to £20.1m (30th June 2022 - £17.3m). Tangible fixed asset additions during the period amounted to £784,000. Of this, £359,000 relates to the enhancement of the chain cell facility and £97,000 relates to the installation of additional solar panels at our Leeds headquarters which takes our energy generated from green solar PV to 310kwH. Other capital investments relate to items of manufacturing and IT equipment, including £138,000 relating to a new moulding machine in the USA.

Inventory of £13.0m has increased by £1.9m when compared to 30th June 2022 but decreased by £264,000 when compared to 31st December 2022. The increase from June 2022 was in part due to large increases in raw material prices, and in part, due to

stocking up at the end of 2022 to meet increased customer demand. This materialised in the first half of 2023 leading to the reduction in inventory levels compared to the year end. Trade receivables of £8.9m have increased by £445,000 when compared to 30th June 2022 as a consequence of the rise in revenue in 2023. Trade payables of £7.1m have increased by £1.1m when compared to 30th June 2022 but decreased by £1.5m when compared to 31st December 2022 reflecting the increase in activity as well as the stock purchasing profile during the year.

#### Cash flow

The net cash position of the Group at the end of June 2023 was £886,000 compared to an overdrawn balance as at 30th June 2022 of £201,000. Cash generated from operations before working capital movements was £1.7m. Working capital (inventory, receivables and payables) increases for the six-month period came to £1.5m as a consequence of increased trading activity outlined above. Investment in capital projects gave rise to outflows of £784,000. There were proceeds from new loans of £1.2m, of which £978,000 related to bank loan for the re-development of the chain cell, (as reported in our end-of-year announcement in April 2023), with the balance relating to robotic equipment financed under hire purchase arrangements. Overall, net cash increased by £100,000 during the six months to 30th June 2023. The business has good headroom within its £3.5m bank overdraft facility and management remain focused in ensuring that working capital requirements, particularly for stock and debtors, are carefully monitored and controlled.

#### **Principal exchange rates**

The Group reports its results in Sterling, its presentational currency. The Group operates in six other currencies and the average of the principal exchange rates in use during the half year and the closing rates as at 30th June 2023 are shown in the table below, along with comparatives. As mentioned previously, a significant proportion of the Group revenues are derived in the USA. The Group has incurred foreign exchange losses as a result of the strengthening of Sterling against the US Dollar since 31st December 2022.

The loss on translation of overseas assets amounted to £505,000 for the six-month period, as shown in the consolidated statement of comprehensive income table on page 5.

| _                       |        | Avg rate | Avg rate | Avg rate | Closing rate | Closing rate | Closing rate |
|-------------------------|--------|----------|----------|----------|--------------|--------------|--------------|
| Currency                | Symbol | HY 2023  | HY 2022  | FY 2022  | 30th Jun     | 30th Jun     | 31st Dec     |
|                         |        |          |          |          | 2023         | 2022         | 2022         |
| Australian Dollar       | AUD    | 1.852    | 1.799    | 1.777    | 1.910        | 1.766        | 1.771        |
| Chinese Renminbi (Yuan) | CNY    | 8.639    | 8.354    | 8.354    | 9.143        | 8.137        | 8.394        |
| Euro                    | EUR    | 1.146    | 1.184    | 1.170    | 1.165        | 1.162        | 1.128        |
| South African Rand      | ZAR    | 22.857   | 20.015   | 20.155   | 24.023       | 19.896       | 20.385       |
| Thai Baht               | THB    | 42.678   | 43.586   | 43.159   | 44.906       | 42.926       | 44.589       |
| United States Dollar    | USD    | 1.2409   | 1.288    | 1.232    | 1.2714       | 1.214        | 1.204        |

#### **Key performance indicators**

The Group uses the following key performance indicators to assess the performance of the Group as a whole and of the individual businesses:

| Key performance indicator                | Note | Half year | Half year | Full year |
|--|------|-----------|-----------|-----------|
|  |      | 2023      | 2022      | 2022      |
| Turnover growth                          | 1    | 16%       | 17.0%     | 23.3%     |
| Gross margin                             | 2    | 48.6%     | 47.2%     | 47.6%     |
| Operating profit before exceptional item | 3    | £2.31m    | £2.09m    | £4.45m    |
| Stock days                               | 4    | 187 days  | 181 days  | 206 days  |
| Debtor days                              | 5    | 57 days   | 63 days   | 64 days   |

#### Notes to KPI's

## Turnover growth

The Group aims to increase shareholder value by measuring the year-on-year growth in Group revenue. Revenues are up due to the strong demand in the material handling sectors and a rise in raw material prices.

## 2. Gross margin

Gross profit (revenue less change in inventories and raw materials used) as a percentage of revenue is monitored to maximise profits available for reinvestment and distribution to shareholders. Gross margin is ahead of the same period last year as strong demand has provided the opportunity to increase selling prices on certain product ranges. The directors continue to monitor the margins carefully for further movement.

#### 3. Operating profit

Sustainable growth in operating profit is a strategic priority to enable ongoing investment and increase shareholder value. Operating profits have improved as a direct result of the increase in sales in both the manufacturing and the 4B division and a reduction in property repair costs.

#### 4. Stock days

The value of period-end inventories divided by raw materials and consumables used and changes in inventories of finished goods and work in progress expressed as a number of days is monitored to ensure the right level of stocks are held in order to meet customer demands whilst not carrying excessive amounts which impacts upon working capital requirements. Stock days have increased from the level as at June 2022 as a result of increased inventory unit prices and but decreased compared to stock days as at December 2022 as stock built up at the end of 2022 have been utilised. Management are focused on reducing the level of stock days.

#### 5. Debtor days

The value of period-end trade receivables divided by revenue expressed as a number of days. This is an important indicator of working capital requirements. It is pleasing to see that debtor days at 57 days are lower than the equivalent figure as at June 2022 and from the figure as at December 2022 despite the increase in sales activity. Management remain focused on reducing this to improve cash.

Other metrics monitored weekly or monthly include quality measures (such as customer complaints), raw materials buying prices, capital expenditure, line utilisation, reportable accidents and near-misses.

#### Outlook for the second half of 2023

4B USA remains buoyant as the US economy continues its post Covid boom; but historically is likely to be negatively affected by the usual uncertainty and delays in committing to new Capex investments as the US approaches a Presidential election in 2024.

Our subsidiaries in the Asia region, 4B China, 4B Asia and 4B Australia are all affected by the very unusual current recession in the Asian economies and 4B France is now starting to feel the same downturn in the EU. However, both our UK operations are still performing well. 4B Braime Components has recently launched globally several exciting new products and Braime Pressings in the autumn will be trialing two new very promising long-term contracts.

Overall, we think 2023 will continue the run of good results in recent years, even though it is unlikely that the Group will be able to repeat last year's record result, because global trading conditions have deteriorated substantially. In 2024 and in the longer term, the Group remains well placed to make further progress. Our hard-working staff have become accustomed to successfully overcoming new challenges and outperforming the general market. Meanwhile the Board continues to focus on developing new products and new markets.

#### **Employees**

All our employees in the Group, regardless of location continue to make a major contribution and we thank them for their efforts.

### For further information please contact:

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W. H. Ireland Limited Katy Mitchell 0113 394 6628

| Braime Group PLC Consolidated income statement for the six months ended 30th June 2023 | Note | Unaudited<br>6 months to<br>30th June<br>2023 | Unaudited<br>6 months to<br>30th June<br>2022 | Audited<br>year to<br>31st December<br>2022 |
|--|------|---|---|---|
|  |      | £'000   | £′000   | £′000                                       |
| Revenue  |      | 24,706  | 21,308  | 44,879                                      |
| Changes in inventories of finished goods and work in                                   |      |   |   |   |
| progress   |      | (49)  | 841   | 2,925                                       |
| Raw materials and consumables used   |      | (12,650)                                      | (12,099)                                      | (26,456)                                    |
| Employee benefits costs  |      | (5,398)                                       | (4,859)                                       | (10,260)                                    |
| Depreciation expense   |      | (828)   | (738)   | (1,535)                                     |

| Other expenses Other operating income  | (3,503)<br>36  | (2,568)<br>200   | (5,391)<br>287                                       |
|--|--|--|--|
| Profit from operations before exceptional item   | 2,314  | 2,085  | 4,449  |
| Exceptional item   | -  | (350)  | (350)  |
| Profit from operations   | 2,314  | 1,735  | 4,099  |
| Finance costs Finance income   | (199)  | (127)  | (282)<br>5   |
| Profit before tax  | 2,115  | 1,608  | 3,822  |
| Tax expense  | (605)  | (477)  | (1,101)  |
| Profit for the period  | 1,510  | 1,131  | 2,721  |
| Profit attributable to: Owners of the parent Non-controlling interests   | 1,478<br>32  | 1,123<br>8   | 2,768<br>(47)  |
| Tron controlling interests   | 1,510  | 1,131  | 2,721  |
| Basic and diluted earnings per share 2   | 104.86р  | 78.54p   | 188.96p  |
| Braime Group PLC Consolidated statement of comprehensive income for the six months ended 30th June 2023                                      | Unaudited<br>6 months to<br>30th June<br>2023<br>£'000 | Unaudited<br>6 months to<br>30th June<br>2022<br>£'000 | Audited<br>year to<br>31st December<br>2022<br>£'000 |
| Profit for the period  | 1,510  | 1,131  | 2,721  |
| Items that will not be reclassified subsequently to profit or loss  Net pension remeasurement gain on post-employment benefits               | -  | -  | 128  |
| Items that may be reclassified subsequently to profit or loss<br>Foreign exchange (losses)/gains on re-translation of overseas<br>operations | (505)  | 604  | 815  |
| Other comprehensive income for the period  | (505)  | 604  | 943  |
| Total comprehensive income for the period  | 1,005  | 1,735  | 3,664  |
| Total comprehensive income attributable to: Owners of the parent Non-controlling interests   | 955<br>50  | 1,735  | 3,727<br>(63)  |
|  | 1,005  | 1,735  | 3,664  |

The foreign currency movements arise on the re-translation of overseas subsidiaries' opening balance sheets at closing rates.

| Braime Group PLC Consolidated balance sheet at 30th June 2023 | Unaudited<br>6 months to<br>30th June<br>2023<br>£'000 | Unaudited<br>6 months to<br>30th June<br>2022<br>£'000 | Audited<br>year to 31st<br>December<br>2022<br>£'000 |
|---|--|--|--|
| Non-current assets  |  |  |  |
| Property, plant and equipment                                 | 9,841  | 9,142  | 9,782  |
| Intangible assets   | 561  | 709  | 636  |
| Right of use assets   | 380  | 534  | 425  |

| Total non-current assets  | 10,782                                | 10,385          | 10,843          |
|---|---------------------------------------|-----------------|-----------------|
| Current assets  |                                       |                 |                 |
| Inventories   | 13,025                                | 11,174          | 13,289          |
| Trade and other receivables   | 8,915                                 | 8,470           | 8,760           |
| Cash and cash equivalents   | 1,965                                 | 1,533           | 1,458           |
| Total current assets  | 23,905                                | 21,177          | 23,507          |
| Total assets  | 34,687                                | 31,562          | 24.250          |
| Total assets  | 34,087                                | 31,302          | 34,350          |
| Current liabilities   |                                       |                 |                 |
| Bank overdraft  | 1,079                                 | 1,734           | 672             |
| Trade and other payables  | 7,139                                 | 6,073           | 8,635           |
| Other financial liabilities   | 3,931                                 | 2,715           | 3,219           |
| Corporation tax liability   | 85                                    | 177             | 195             |
| Total current liabilities   | 12,234                                | 10,699          | 12,721          |
| Non-current liabilities   |                                       |                 |                 |
| Financial liabilities   | 2,294                                 | 2,554           | 2,343           |
| Deferred income tax liability   | 90                                    | 36              | 92              |
| Provision for liabilities   | -                                     | 939             | -               |
| Total non-current liabilities   | 2,384                                 | 3,529           | 2,435           |
| Total liabilities   | 14,618                                | 14,228          | 15,156          |
| Total net assets  | 20,069                                | 17,334          | 19,194          |
|   | •                                     | ·               | ·               |
| Capital and reserves  |                                       |                 |                 |
| Share capital   | 360                                   | 360             | 360             |
| Capital reserve   | 257                                   | 257             | 257             |
| Foreign exchange reserve  | 219                                   | 523             | 742             |
| Retained earnings   | 19,439                                | 16,387          | 18,091          |
| Total equity attributable to the shareholders of the parent company       | · · · · · · · · · · · · · · · · · · · | 17,527          | 19,450          |
| Non-controlling interests  Total equity                                   | (206)<br>20,069                       | (193)<br>17,334 | (256)<br>19,194 |
| Total equity  | 20,003                                | 17,554          | 13,134          |
|   | Unaudited                             | Unaudited       | Audited         |
| Braime Group PLC  | 6 months to                           | 6 months to     | year to         |
| Consolidated cash flow statement for the six months                       | 30th June                             | 30th June       | 31st December   |
| ended 30th June 2023 No   |                                       | 2022            | 2022            |
|   | £'000                                 | £'000           | £'000           |
| Operating activities  | 1 510                                 | 1 121           | 2 721           |
| Net profit  | 1,510                                 | 1,131           | 2,721           |
| Adjustments for:  |                                       |                 |                 |
| Depreciation  | 828                                   | 738             | 1,535           |
| Foreign exchange (losses)/gains   | (398)                                 | 480             | 622             |
| Finance income  | -                                     | -               | (5)             |
| Finance expense   | 199                                   | 127             | 282             |
| Gain on sale of plant, machinery and motor vehicles                       | (20)                                  | (186)           | (188)           |
| Adjustment in respect of defined benefit scheme                           | -                                     | -               | 132             |
| Income tax expense  | 605<br>(704)                          | 477<br>(210)    | 1,101           |
| Income taxes paid  Operating profit before changes in working capital and | (794)                                 | (310)           | (759)           |
| Operating profit before changes in working capital and provisions         | 1,930                                 | 2,457           | 5,441           |
| Increase in trade and other receivables                                   | (79)                                  | (2,278)         | (2,669)         |
|   | ` '                                   | ,               | ,               |

| operations Total other comprehensive income Total comprehensive income Transactions with owners Dividends Total transactions with owners Balance at 30th June 2023 | -<br>-<br>-<br>-<br>360                         | -<br>-<br>-<br>-<br>257 | (523)<br>(523)<br>(523)<br>-<br>-<br>-<br>219 | 1,478<br>(130)<br>(130)<br>19,439 | (523)<br>955<br>(130)<br>(130)<br>20,275 | 18<br>50<br>-<br>-<br>(206) | (505)<br>(505)<br>1,005<br>(130)<br>(130)<br>20,069 |
|--|---|-------------------------|---|-----------------------------------|--|-----------------------------|---|
| Total other comprehensive income Total comprehensive income Transactions with owners Dividends Total transactions with   | -<br>-<br>-                                     | -<br>-<br>-             | (523)   | -<br>1,478<br>(130)               | (523)<br>955<br>(130)                    | 18<br>50<br>-               | (505)<br>1,005<br>(130)                             |
| Total other comprehensive income Total comprehensive income Transactions with owners Dividends   | -<br>-<br>-                                     | -<br>-<br>-             | (523)   | -<br>1,478<br>(130)               | (523)<br>955<br>(130)                    | 18                          | (505)<br>1,005<br>(130)                             |
| Total other comprehensive income Total comprehensive income Transactions with owners   | -<br>-<br>-                                     | -<br>-                  | (523)   | 1,478                             | (523)<br>955                             | 18                          | (505)<br>1,005                                      |
| Total other comprehensive income Total comprehensive income  | -<br>-<br>-                                     | -                       | (523)   | -                                 | (523)                                    | 18                          | (505)   |
| Total other comprehensive income   | -   | <u>-</u><br>-           | (523)   | -                                 |  | 18                          | (505)   |
| Total other comprehensive income   | -   | <u>-</u><br>-           |   | <u>-</u><br>-                     |  |                             |   |
| Total other comprehensive  | -   | -                       |   | <u>-</u>                          |  |                             |   |
| ·  | -   | <u>-</u>                | (523)   | -                                 | (0-0)                                    | 10                          | (505)   |
|  |   |                         | /E331   |                                   | (523)                                    | 18                          | •   |
| on re-translation of overseas  |   |                         | /=\   |                                   | /===\                                    |                             |   |
| Foreign exchange (loss)/gain   |   |                         |   |                                   |  |                             |   |
| _ , , , , , , , , , , , , , , , , , , ,  |   |                         |   |                                   |  |                             |   |
| income   |   |                         |   |                                   |  |                             |   |
| Other comprehensive  |   |                         |   |                                   |  |                             |   |
|  |   |                         |   | , -                               | , -                                      | -                           | ,-  |
| Profit   | -   | -                       | -   | 1,478                             | 1,478                                    | 32                          | 1,510   |
| Comprehensive medilic  |   |                         |   |                                   |  |                             |   |
| Comprehensive income   |   |                         |   |                                   |  |                             |   |
| 2023   | 300   | 23/                     | /42   | 18,091                            | 19,450                                   | (230)                       | 19,194  |
| Balance at 1st January   | 360   | 257                     | 742   | 10 001                            | 10 450                                   | (256)                       | 10 104  |
| Palanco at 1st January   | £'000   | £′000                   | £'000   | £'000                             | £'000                                    | £'000                       | £'000   |
| 30th June 2023   | Capital   | Reserve                 | Reserve                                       | Earnings                          | Total                                    | Interests                   | Equity  |
| six months ended   | Share   | Capital                 | Exchange                                      | Retained                          | T-1-1                                    | Minority                    | Total   |
| changes in equity for the  | GI- :   | Compte 1                | Foreign                                       | Date!::-!                         |  | D. 41:**                    | <b>.</b>  |
| Consolidated statement of  |   |                         | Fa  |                                   |  |                             |   |
| Braime Group PLC   |   |                         |   |                                   |  |                             |   |
|  |   |                         |   |                                   |  |                             |   |
| period   |   |                         | 3   | 886                               |  | (201)                       | 786   |
| Cash and cash equivalents (incl  | uding overdraf                                  | its), end of            | 2   | 006                               |  | (201)                       | 700   |
| Cash and cash equivalents, begin   |   |                         |   | 786                               |  | 974                         | 974   |
|  | ncrease/(decrease) in cash and cash equivalents |                         |   | 100                               | (  | (1,175)                     | (188)   |
|  |   |                         |   |                                   |  |                             |   |
|  |   |                         |   | 396                               |  | (453)                       | (1,050)   |
| Dividends paid   |   |                         |   | (130)                             |  | (118)                       | (187)   |
| Hire purchase interest paid  |   |                         |   | (12)                              |  | `(6)                        | (11)  |
| Lease interest paid  |   |                         |   | (24)                              |  | (29)                        | (60)  |
| Bank interest paid   |   |                         |   | (163)                             |  | (92)                        | (210)   |
| Repayment of lease liabilities   |   |                         |   | (143)                             |  | (138)                       | (268)   |
| Repayment of hire purchase cre   | ditors  |                         |   | (86)                              |  | (73)                        | (158)   |
| Repayment of borrowings  | viiigo  |                         |   | (237)                             |  | (233)                       | (392)   |
| Proceeds from long term borrov   | vings   |                         |   | 1,191                             |  | 236                         | 236   |
| Financing activities   |   |                         |   |                                   |  |                             |   |
|  |   |                         |   | (764)                             |  | (1,400)                     | (2,561)   |
| Interest received  |   |                         |   | -<br>/=c+\                        |  | -                           | (2.561)   |
| Sale of plant, machinery and mo  | otor vehicles                                   |                         |   | 20                                |  | 218                         | 216   |
| Purchase of intangible assets  |   |                         |   | -                                 |  | -                           | (725)   |
| Purchases of property, plant, ma   | achinery and m                                  | notor vehicles          |   | (784)                             | (  | (1,618)                     | (2,053)   |
| Investing activities   |   |                         |   | /                                 |  | (4.64.6)                    | /o ===  |
|  |   |                         |   |                                   |  |                             |   |
| Cash generated from operation  | S   |                         |   | 468                               |  | 678                         | 3,423   |
|  |   |                         |   |                                   |  |                             |   |
|  |   |                         |   | (1,462)                           |  | (1,779)                     | (2,018)   |
| Decrease in provisions   |   |                         |   |                                   |  | (113)                       | (1,034)   |
| (Decrease)/increase in trade and Decrease in provisions  | a otner payable                                 | co .                    |   | (1,647)                           |  | 1,664<br>(115)              | 4,870<br>(1,054)                                    |
| Decrease/(increase) in inventori   |   | 0.5                     |   | _                                 | (  | (1,050)                     | (3,165)   |
| Dogrado //ingrado) in inventori  | inc.  |                         |   | 264                               | ,  | 1 050)                      | (2.16E)   |
|  |   |                         |   |                                   |  |                             |   |

| Braime Group PLC Consolidated statement of   |                           |                             |  |   |   |                                |   |
|--|---------------------------|-----------------------------|--|---|---|--------------------------------|---|
| changes in equity for the  |                           |                             | Foreign                                  |   |   |                                |   |
| six months ended   | Share                     | Capital                     | Exchange                                 | Retained  |   | Minority                       | Total   |
| 30th June 2022   | Capital                   | Reserve                     | Reserve                                  | Earnings  | Total   | Interests                      | Equity  |
|  | £'000                     | £'000                       | £'000                                    | £'000   | £'000   | £'000                          | £'000   |
| Balance at 1st January   |                           |                             |  |   |   |                                |   |
| 2022   | 360                       | 257                         | (89)                                     | 15,382  | 15,910  | (193)                          | 15,717  |
|  |                           |                             | ` ,                                      | •   | ,   | ` ,                            | •   |
| Comprehensive income   |                           |                             |  |   |   |                                |   |
| Profit   | -                         | -                           | -  | 1,123   | 1,123   | 8                              | 1,131   |
| Other comprehensive income   |                           |                             |  |   |   |                                |   |
| Foreign exchange gain/(loss) on re-translation of overseas   |                           |                             |  |   |   |                                |   |
| operations   | -                         | -                           | 612                                      | -   | 612   | (8)                            | 604   |
| Total other comprehensive  |                           |                             |  |   |   |                                |   |
| income   | -                         | -                           | 612                                      | -   | 612   | (8)                            | 604   |
| Total comprehensive  |                           |                             |  |   |   |                                |   |
| income   | -                         | -                           | 612                                      | 1,123   | 1,735   | -                              | 1,735   |
| Transactions with owners Dividends   | -                         | -                           | -  | (118)   | (118)   | -                              | (118)   |
| Total transactions with owners   | -                         | -                           | -  | (118)   | (118)   | -                              | (118)   |
| Balance at 30th June 2022  | 360                       | 257                         | 523                                      | 16,387  | 17,527  | (193)                          | 17,334  |
|  |                           |                             |  |   |   |                                |   |
| Braime Group PLC Consolidated statement of changes in equity for the year ended 31st December 2022   | Share<br>Capital<br>£'000 | Capital<br>Reserve<br>£'000 | Foreign<br>Exchange<br>Reserve<br>£'000  | Retained<br>Earnings<br>£'000   | Total<br>£'000  | Minority<br>Interests<br>£'000 | Total<br>Equity<br>£'000  |
| Consolidated statement of changes in equity for the year ended 31st December 2022  | Capital<br>£'000          | Reserve<br>£'000            | Exchange<br>Reserve<br>£'000             | Earnings<br>£'000   | £'000   | Interests<br>£'000             | Equity<br>£'000   |
| Consolidated statement of<br>changes in equity for the<br>year ended 31st December   | Capital                   | Reserve                     | Exchange<br>Reserve                      | Earnings  |   | Interests                      | Equity  |
| Consolidated statement of changes in equity for the year ended 31st December 2022  Balance at 1st January 2022   | Capital<br>£'000          | Reserve<br>£'000            | Exchange<br>Reserve<br>£'000             | Earnings<br>£'000   | £'000   | Interests<br>£'000             | Equity<br>£'000   |
| Consolidated statement of changes in equity for the year ended 31st December 2022  Balance at 1st January 2022  Comprehensive income   | Capital<br>£'000          | Reserve<br>£'000            | Exchange<br>Reserve<br>£'000             | Earnings<br>£'000<br>15,382   | <b>£'000</b><br>15,910  | Interests<br>£'000<br>(193)    | Equity<br>£'000<br>15,717   |
| Consolidated statement of changes in equity for the year ended 31st December 2022  Balance at 1st January 2022  Comprehensive income  Profit  Other comprehensive income  Net pension remeasurement  | Capital<br>£'000          | Reserve<br>£'000            | Exchange<br>Reserve<br>£'000             | Earnings<br>£'000<br>15,382   | <b>£'000</b><br>15,910  | Interests<br>£'000<br>(193)    | Equity<br>£'000<br>15,717   |
| Consolidated statement of changes in equity for the year ended 31st December 2022  Balance at 1st January 2022  Comprehensive income  Profit  Other comprehensive income  Net pension remeasurement gain recognised directly in  | Capital<br>£'000          | Reserve<br>£'000            | Exchange<br>Reserve<br>£'000             | Earnings<br>£'000<br>15,382<br>2,768                                      | <b>£'000</b> 15,910 2,768                                       | Interests<br>£'000<br>(193)    | Equity<br>£'000<br>15,717<br>2,721  |
| Consolidated statement of changes in equity for the year ended 31st December 2022  Balance at 1st January 2022  Comprehensive income  Profit  Other comprehensive income  Net pension remeasurement gain recognised directly in equity   | Capital<br>£'000          | Reserve<br>£'000            | Exchange<br>Reserve<br>£'000             | Earnings<br>£'000<br>15,382   | <b>£'000</b><br>15,910  | Interests<br>£'000<br>(193)    | Equity<br>£'000<br>15,717   |
| Consolidated statement of changes in equity for the year ended 31st December 2022  Balance at 1st January 2022  Comprehensive income  Profit  Other comprehensive income  Net pension remeasurement gain recognised directly in equity Foreign exchange losses on  | Capital<br>£'000          | Reserve<br>£'000            | Exchange<br>Reserve<br>£'000             | Earnings<br>£'000<br>15,382<br>2,768                                      | <b>£'000</b> 15,910 2,768                                       | Interests<br>£'000<br>(193)    | Equity<br>£'000<br>15,717<br>2,721  |
| Consolidated statement of changes in equity for the year ended 31st December 2022  Balance at 1st January 2022  Comprehensive income  Profit  Other comprehensive income  Net pension remeasurement gain recognised directly in equity Foreign exchange losses on re-translation of overseas   | Capital<br>£'000          | Reserve<br>£'000            | Exchange Reserve £'000  (89)             | Earnings<br>£'000<br>15,382<br>2,768                                      | £'000<br>15,910<br>2,768  | (47)                           | Equity<br>£'000<br>15,717<br>2,721  |
| Consolidated statement of changes in equity for the year ended 31st December 2022  Balance at 1st January 2022  Comprehensive income  Profit  Other comprehensive income  Net pension remeasurement gain recognised directly in equity Foreign exchange losses on re-translation of overseas operations  | Capital<br>£'000          | Reserve<br>£'000            | Exchange<br>Reserve<br>£'000             | Earnings<br>£'000<br>15,382<br>2,768                                      | <b>£'000</b> 15,910 2,768                                       | Interests<br>£'000<br>(193)    | Equity<br>£'000<br>15,717<br>2,721  |
| Consolidated statement of changes in equity for the year ended 31st December 2022  Balance at 1st January 2022  Comprehensive income  Profit  Other comprehensive income  Net pension remeasurement gain recognised directly in equity Foreign exchange losses on re-translation of overseas operations  Total other comprehensive   | Capital<br>£'000          | Reserve<br>£'000            | Exchange Reserve £'000 (89)              | Earnings<br>£'000<br>15,382<br>2,768                                      | <b>£'000</b> 15,910  2,768  128  831                            | (16)                           | Equity<br>£'000<br>15,717<br>2,721  |
| Consolidated statement of changes in equity for the year ended 31st December 2022  Balance at 1st January 2022  Comprehensive income  Profit  Other comprehensive income  Net pension remeasurement gain recognised directly in equity Foreign exchange losses on re-translation of overseas operations  Total other comprehensive income  | Capital<br>£'000          | Reserve<br>£'000            | Exchange Reserve £'000  (89)             | Earnings<br>£'000<br>15,382<br>2,768                                      | £'000<br>15,910<br>2,768  | (47)                           | Equity<br>£'000<br>15,717<br>2,721  |
| Consolidated statement of changes in equity for the year ended 31st December 2022  Balance at 1st January 2022  Comprehensive income  Profit  Other comprehensive income  Net pension remeasurement gain recognised directly in equity Foreign exchange losses on re-translation of overseas operations  Total other comprehensive income  Total comprehensive   | Capital<br>£'000          | Reserve<br>£'000            | Exchange Reserve £'000 (89) 831          | Earnings £'000  15,382  2,768  128  | £'000<br>15,910<br>2,768<br>128<br>831                          | (16) Interests £'000 (193)     | Equity<br>£'000<br>15,717<br>2,721<br>128<br>815                          |
| Consolidated statement of changes in equity for the year ended 31st December 2022  Balance at 1st January 2022  Comprehensive income  Profit  Other comprehensive income  Net pension remeasurement gain recognised directly in equity Foreign exchange losses on re-translation of overseas operations  Total other comprehensive income  Total comprehensive income  | Capital £'000 360         | Reserve<br>£'000<br>257     | Exchange Reserve £'000 (89)              | Earnings<br>£'000<br>15,382<br>2,768                                      | <b>£'000</b> 15,910  2,768  128  831                            | (16)                           | Equity<br>£'000<br>15,717<br>2,721  |
| Consolidated statement of changes in equity for the year ended 31st December 2022  Balance at 1st January 2022  Comprehensive income  Profit  Other comprehensive income  Net pension remeasurement gain recognised directly in equity Foreign exchange losses on re-translation of overseas operations  Total other comprehensive income  Total comprehensive income  Total comprehensive income  Total comprehensive income              | Capital £'000 360         | Reserve<br>£'000<br>257     | Exchange Reserve £'000 (89) 831          | Earnings<br>£'000<br>15,382<br>2,768<br>128<br>-<br>128<br>2,896          | £'000<br>15,910<br>2,768<br>128<br>831<br>959<br>3,727          | (16) Interests £'000 (193)     | Equity<br>£'000<br>15,717<br>2,721<br>128<br>815<br>943<br>3,664          |
| Consolidated statement of changes in equity for the year ended 31st December 2022  Balance at 1st January 2022  Comprehensive income  Profit  Other comprehensive income  Net pension remeasurement gain recognised directly in equity Foreign exchange losses on re-translation of overseas operations  Total other comprehensive income  Total comprehensive income  Total comprehensive income  Transactions with owners  Dividends     | Capital £'000 360         | Reserve<br>£'000<br>257     | Exchange Reserve £'000 (89) 831          | Earnings<br>£'000<br>15,382<br>2,768<br>128<br>-<br>128<br>2,896<br>(187) | £'000<br>15,910<br>2,768<br>128<br>831<br>959<br>3,727<br>(187) | (16) Interests £'000 (193)     | Equity<br>£'000<br>15,717<br>2,721<br>128<br>815<br>943<br>3,664<br>(187) |
| Consolidated statement of changes in equity for the year ended 31st December 2022  Balance at 1st January 2022  Comprehensive income  Profit  Other comprehensive income  Net pension remeasurement gain recognised directly in equity Foreign exchange losses on re-translation of overseas operations  Total other comprehensive income  Total comprehensive income  Transactions with owners  Dividends  Total transactions with owners | Capital £'000 360         | Reserve<br>£'000<br>257     | Exchange Reserve £'000 (89)  831 831 831 | Earnings<br>£'000<br>15,382<br>2,768<br>128<br>-<br>128<br>2,896          | £'000<br>15,910<br>2,768<br>128<br>831<br>959<br>3,727          | (16)<br>(16)<br>(16)<br>(16)   | Equity<br>£'000<br>15,717<br>2,721<br>128<br>815<br>943<br>3,664          |
| Consolidated statement of changes in equity for the year ended 31st December 2022  Balance at 1st January 2022  Comprehensive income  Profit  Other comprehensive income  Net pension remeasurement gain recognised directly in equity Foreign exchange losses on re-translation of overseas operations  Total other comprehensive income  Total comprehensive income  Total comprehensive income  Transactions with owners  Dividends     | Capital £'000 360         | Reserve<br>£'000<br>257     | Exchange Reserve £'000 (89)  831 831 831 | Earnings<br>£'000<br>15,382<br>2,768<br>128<br>-<br>128<br>2,896<br>(187) | £'000<br>15,910<br>2,768<br>128<br>831<br>959<br>3,727<br>(187) | (16)<br>(16)<br>(16)<br>(16)   | Equity<br>£'000<br>15,717<br>2,721<br>128<br>815<br>943<br>3,664<br>(187) |

## 1. Accounting policies

#### **Basis of preparation**

The interim financial report has been prepared using accounting policies that are consistent with those used in the preparation of the full financial statements to 31st December 2022 and those which management expects to apply in the Group's full financial statements to 31st December 2023.

This interim financial report is unaudited. The comparative financial information set out in this interim financial report does not constitute the Group's statutory accounts for the period ended 31st December 2022 but is derived from the accounts. Statutory accounts for the period ended 31st December 2022 have been delivered to the Registrar of Companies. The auditors have reported on those accounts. Their audit report was unqualified and did not contain any statements under Section 498 of the Companies Act 2006.

The Group's condensed interim financial information has been prepared in accordance with International Financial Reporting Standards ('IFRS') as adopted for the use in the European Union and in accordance with IAS 34 'Interim Financial Reporting' and the accounting policies included in the Annual Report for the year ended 31st December 2022, which have been applied consistently throughout the current and preceding periods.

The Group has adopted the following new or amended standards as of 1st January 2023 and beyond:

- (a) New and amended standards adopted by the Group:
  - IAS12 International Tax Reform Pillar Two Model Rules Introduces exception in relation to the OECD Pillar Two income taxes. Specifically, an entity does not recognise deferred tax assets and liabilities related to the OECD Pillar Two income taxes and is exempt from providing 'normal' IAS 12 disclosures in relation to them. Also adds related disclosures which are effective for annual periods beginning on or after 1st January 2023 see below effective immediately (subject to any local endorsement requirements).
  - IFRS 17 Insurance Contracts Establishes new principles for the recognition, measurement, presentation and disclosure of insurance contracts issued, reinsurance contracts held and qualifying investment contracts with discretionary participation features issued effective accounting periods on or after 1st January 2023.
  - Amendments to IFRS 17 Initial Application of IFRS 17 & IFRS 9 Comparative Information Helps entities to avoid temporary accounting mismatches by allowing an option relating to comparative information about financial assets presented on initial application of IFRS 17 effective accounting periods beginning on or after 1st January 2023.
  - Amendments to IAS 1 and IFRS Practice Statement 2 Disclosure of Accounting Policies Changes requirements from disclosing 'significant' to 'material' accounting policies and provides explanations and guidance on how to identify material accounting policies effective accounting periods beginning on or after 1st January 2023.
  - Amendments to IAS 8 Definition of Accounting Estimates Clarifies how to distinguish changes in accounting policies from changes in accounting estimates effective accounting periods beginning on or after 1st January 2023.
  - Amendments to IAS 12 Deferred Tax related to Assets and Liabilities arising from a Single Transaction Introduces an exception to clarify that the 'initial recognition exemption' does not apply to transactions that give rise to equal taxable and deductible timing differences effective accounting periods beginning on or after 1st January 2023.
  - Amendments to IAS 12 International Tax Reform Pillar Two Model Rules Adds disclosures relating to the impacts of Pillar Two income tax legislation. Also introduces a temporary exception to the associated accounting for deferred taxes, which is effective immediately- see above – effective accounting periods beginning on or after 1st January 2023.
- (b) New standards, amendments and interpretations issued but effective for the financial year beginning 1st January 2024 and not early adopted:
  - Amendments to IAS 1 Classification of Liabilities as Current or Non-current Clarifies that the classification of liabilities as current or non-current should be based on rights that exist at the end of the reporting period effective accounting periods beginning on or after 1st January 2024.
  - Amendments to IAS 1 Non-current Liabilities with Covenants Clarifies that only those covenants with which an entity must comply on or before the end of the reporting period affect the classification of a liability as current or non-current effective accounting periods beginning on or after 1st January 2024.
  - Amendments to IFRS 16 Lease Liability in a Sales and Leaseback Specifies requirements relating to measuring the lease liability in a sale and leaseback transaction after the date of the transaction effective accounting periods beginning on or after 1st January 2024.
  - Amendments to IAS 7 and IFRS 7 Supplier Finance Arrangements Requires an entity to provide additional disclosures about its supplier finance arrangements effective accounting periods beginning on or after 1st January 2024.

The application and interpretations surrounding the new or amended standards is not expected to have a material impact on the Group's reported financial performance or position. However, they may give rise to additional disclosures being made in the financial statements.

## 2. Earnings per share and dividends

Both the basic and diluted earnings per share have been calculated using the net results attributable to shareholders of Braime Group PLC as the numerator.

The weighted average number of outstanding shares used for basic earnings per share amounted to 1,440,000 (2022 - 1,440,000). There are no potentially dilutive shares in issue.

| Dividends said as assituatore                                    |             |             | 30th June<br>2023<br>£'000 |
|--|-------------|-------------|----------------------------|
| Dividends paid on equity shares                                  |             |             |                            |
| Ordinary shares Interim of 9.00p per share paid on 26th May 2023 |             |             | 43                         |
| interini of 9.00p per share paid on 20th May 2025                |             |             | 43                         |
| A' Ordinary shares   |             |             |                            |
| Interim of 9.00p per share paid on 26th May 2023                 |             |             | 87                         |
| Total dividends paid   |             |             | 130                        |
|  |             |             |                            |
|  |             |             | Year to<br>31st December   |
|  |             |             | 2022                       |
|  |             |             | £'000                      |
| Dividends paid on equity shares                                  |             |             | 1 000                      |
| Ordinary shares  |             |             |                            |
| nterim of 8.20p per share paid on 24th May 2022                  |             |             | 39                         |
| nterim of 4.75p per share paid on 14th October 2022              |             |             | 23                         |
|  |             |             | 62                         |
| 'A' Ordinary shares  |             |             |                            |
| nterim of 8.20p per share paid on 24th May 2022                  |             |             | 79                         |
| nterim of 4.75p per share paid on 14th October 2022              |             |             | 46                         |
|  |             |             | 125                        |
| Total dividends paid   |             |             | 187                        |
| 3. Cash and cash equivalents                                     |             |             |                            |
|  | Unaudited   | Unaudited   | Audited                    |
|  | 6 months to | 6 months to | year to                    |
|  | 30th June   | 30th June   | 31st December              |
|  | 2023        | 2022        | 2022                       |
|  | £'000       | £'000       | £'000                      |
| Cash at bank and in hand   | 1,965       | 1,533       | 1,458                      |
| Bank overdrafts  | (1,079)     | (1,734)     | (672                       |
|  | 886         | (201)       | 786                        |

# 4. Segmental information

|                                     |         |               | Unaudited    | d 6 months to |
|-------------------------------------|---------|---------------|--------------|---------------|
|                                     |         |               | 30           | Oth June 2023 |
|                                     | Central | Manufacturing | Distribution | Total         |
|                                     | £'000   | £'000         | £′000        | £'000         |
| Revenue                             |         |               |              |               |
| External                            | -       | 3,247         | 21,459       | 24,706        |
| Inter company                       | 1,061   | 2,694         | 3,095        | 6,850         |
| Total                               | 1,061   | 5,941         | 24,554       | 31,556        |
| Profit                              |         |               |              |               |
| EBITDA (including exceptional item) | (32)    | 583           | 2,591        | 3,142         |
| Finance costs                       | (101)   | (46)          | (52)         | (199)         |
| Depreciation                        | (351)   | (20)          | (457)        | (828)         |
| Tax expense                         | (15)    | (10)          | (580)        | (605)         |

| (Loss)/profit for the period               | (499)          | 507           | 1,502         | 1,510           |
|--|----------------|---------------|---------------|-----------------|
| Assets                                     |                |               |               |                 |
| Total assets                               | 7,550          | 9,922         | 17,215        | 34,687          |
| Additions to non-current assets            | 567            | 22            | 315           | 904             |
| <b>Liabilities</b><br>Total liabilities    | 2,975          | 3,602         | 8,041         | 14,618          |
|  |                |               | Unaudite      | d 6 months to   |
|  |                |               |               | Oth June 2022   |
|  | Central        | Manufacturing | Distribution  | Total           |
|  | £'000          | £'000         | £'000         | £'000           |
| Revenue                                    |                |               |               |                 |
| External                                   | _              | 2,986         | 18,322        | 21,308          |
| Inter company                              | 939            | 2,599         | 3,067         | 6,605           |
|  |                |               |               |                 |
| Total                                      | 939            | 5,585         | 21,389        | 27,913          |
| Profit                                     |                |               |               |                 |
| EBITDA                                     | (375)          | 553           | 2,295         | 2,473           |
| Finance costs                              | (58)           | (19)          | (50)          | (127)           |
| Depreciation                               | (294)          | (18)          | (426)         | (738)           |
| Tax expense                                | (15)           | -             | (462)         | (477)           |
| (Loss)/profit for the period               | (742)          | 516           | 1,357         | 1,131           |
| Assets                                     |                |               |               |                 |
| Total assets                               | 6,482          | 7,956         | 17,124        | 31,562          |
| Additions to non-current assets            | 750            | 8             | 876           | 1,634           |
| Liabilities                                |                |               |               | •               |
| Total liabilities                          | 2,317          | 3,637         | 8,274         | 14,228          |
|  |                |               | Αι            | ıdited year to  |
|  |                |               |               | cember 2022     |
|  | Central        | Manufacturing | Distribution  | Total           |
|  | £'000          | £'000         | £'000         | £'000           |
| Revenue                                    |                |               |               |                 |
| External                                   | -              | 6,688         | 38,191        | 44,879          |
| Inter company                              | 1,880          | 5,149         | 8,087         | 15,116          |
| Total                                      | 1,880          | 11,837        | 46,278        | 59,995          |
| D (1)                                      |                |               |               |                 |
| Profit EBITDA (including exceptional item) | (183)          | 1,118         | 4,699         | 5,634           |
| Finance costs                              | (114)          | (63)          | (105)         | (282)           |
| Finance income                             | (114)          | 4             | 1             | 5               |
| Depreciation                               | (612)          | (35)          | (888)         | (1,535)         |
| Tax expense                                | (198)          | -             | (903)         | (1,101)         |
| (Loss)/profit for the period               | (1,107)        | 1,024         | 2,804         | 2,721           |
|  |                |               |               |                 |
| Assets Total assets                        | 7 225          | 0.206         | 17.010        | 24 250          |
| Additions to non-current assets            | 7,225<br>1,886 | 9,206<br>8    | 17,919<br>922 | 34,350<br>2,816 |
| Liabilities                                | 1,000          | C             | 722           | 2,310           |
| Total liabilities                          | 1,918          | 3,771         | 9,467         | 15,156          |
|  |                |               |               |                 |